

Welcome New CEO Rick Baker!

The Grand Rapids Area Chamber of Commerce will have a new President & CEO as of April 4. Rick Baker, an executive with more than 23 years of chamber experience, has been chosen to succeed Jeanne Englehart, who wraps up her seven-year tenure at the Chamber this month.

Baker was previously President and COO of the Quad Cities Chamber of Commerce in Moline, IL and Davenport, IA, an organization with 1,800 member businesses, 34 professional staff and a \$4.6 million budget, and the result of the merger of three chambers and a regional economic development organization, which Baker conceptualized and led.

A valuable and visible community leader, Baker has considerable experience in the business advocacy arena. Some of his successes include:

- Advocating for \$723 million for local infrastructure projects
- Leading a regional initiative to develop commuter rail service between the Quad Cities and Chicago, and securing \$310 million in federal and state funding for the project
- Partnering with a state chamber to defeat a new tax on business



Continued on page 2

NEW! Tuition Discount for Chamber Members and Dependents

We have formed a unique partnership with Davenport University (DU) to offer employees of member companies, along with their dependents, the chance to further their education at a reduced rate! The new GRACC/ DU program offers 25% off tuition and waives the \$25 application fee.



A leader in business education, Davenport offers a multitude of degrees and certifications in business, technology and health programs, areas essential to Michigan's new economy.

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Governor Snyder to Speak to Sold Out Crowd

A sold out crowd of more than 700 members will be in attendance on April 11 to hear Governor Rick Snyder discuss his plans for Michigan's reinvention. There is a great deal happening in Lansing and the Chamber is excited to have the Governor address our membership.



Even though the luncheon is sold out, members may still attend the VIP reception before the event to support the *Friends of West Michigan Business*, the Chamber's Political Action Committee that supports pro-business candidates at all levels of government. This event will be limited to the first 100 people, and separate payment of personal funds is required. For more information, please visit www.grandrapids.org/govluncheon.

NEWS FROM SILENT OBSERVER

The stats are tallied, the numbers crunched and now it's official: Silent Observer had a record year in 2010! Because Silent Observer operates an effective program the community places its trust in, the number of tips received increased by 16 percent and the number of cases cleared was up by 22 percent. Crimes in the news, like the serial arsons that plagued an entire southeast neighborhood causing more than \$700,000 in damage, were some of the serious cases solved by Silent Observer tipsters.

SO to host national conference

The 2011 National Crime Stoppers USA Conference will be held August 7-11 at the Amway Grand Plaza Hotel. Approximately 200 law enforcement personnel and civilian volunteers will attend this conference to learn new ideas and best practices on how to offer a relevant and effective Crime Stoppers Program in their community.

Because hosting this conference is a huge undertaking, Silent Observer will forego its annual roast this year and concentrate their efforts on planning a successful conference. However, funding needs are still the same and Silent Observer is hoping that they will receive sponsorships for this conference from those who have financially supported the roast in the past. For more information on how you can help, visit www.crimestoppersusa.com/2011conference.

Annual Golf Outing slated for June 20

Coldwell Banker AJS-Schmidt has once again offered to hold their 15th annual charity golf outing to benefit Silent Observer. Silent Observer is looking for sponsors and players for this ever-important event to help them carry on their important work in the community. So, if you are so inclined to golf for a cause, especially at a first-class event like this one, please consider playing in this outing on Monday, June 20. For more information, visit www.silentobservergolf.com.

The Chamber News Editorial Policy

Articles written by outside authors do not necessarily reflect the view or position of the Grand Rapids Area Chamber of Commerce. The position of the Chamber will be clearly stated.

The Chamber reserves the right to reject advertising based on content and does not accept advertising that conflicts with a position of the Chamber.

The advertising of products and services in The Chamber News does not necessarily represent endorsement by the Grand Rapids Area Chamber of Commerce.

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Grand Rapids Area Chamber of Commerce

TRAVEL TOUR TO THAILAND & HONG KONG

November 3 - 11

Join us for a trip to exotic Thailand and Hong Kong that includes transportation, meals and a personal tour guide!

Information Session

Date | Tuesday, April 19
Time | 5:30 p.m.
Location | Chamber Office, 111 Pearl St. NW

Visit www.grandrapids.org/travel or call 616.771.0300 for more information.

Rick Baker (Continued from p.1)

- Achieving an average 16% revenue growth and 9% membership growth at his chamber

"I am delighted to be joining the Grand Rapids Area Chamber of Commerce team," says Baker. "Grand Rapids is a magnificent region, and the Chamber is a dynamic organization. I look forward to being a partner with the business community and the Chamber's Board of Directors to continue the momentum created by Jeanne and her team."

"We look forward to bringing on a leader who will hit the ground running, building on the base of success we have established at the Grand Rapids Chamber," says Meg Goebel, President of Paul Goebel Group and the Chamber's 2011 Board Chairperson.

Curt Wells, Executive Vice President at Huntington Bank, led the search committee. "We have been very impressed with Rick's ability to collaborate, his strategic and visionary leadership and his skillful management of several chambers. His ability to develop relationships will serve him well in the West Michigan environment that places an emphasis on relationships."

Chamber members will have the opportunity to meet Rick Baker at several upcoming events, including the Luncheon with Governor Snyder on April 11 and May 18 EPIC Awards. He can be reached by calling the Chamber's main number, 616.771.0300.

A Comprehensive Plan for Michigan's Reinvention

Meaningful reform of both state spending and taxes will be the cornerstone of Michigan's revitalization. The Grand Rapids Area Chamber of Commerce believes the best way to get the state's finances in order is to get people back to work. One way to achieve significant reform and get people back to work is by repealing the costly, complicated and burdensome Michigan

Business Tax (MBT) and replacing it with a six percent corporate income tax. This would end the unfair double taxation of approximately 95,000 job providers, freeing up resources needed to grow, prosper and create jobs.

State Representative Jud Gilbert has introduced legislation in the House of Representatives to implement Governor Snyder's proposal to reform Michigan's tax structure. House Bills 4361 and 4362 include changes to Michigan's Individual Income Tax and establish a new six percent Corporate Income Tax for business.

This Corporate Income Tax (CIT) would be based upon a company's federal taxable income, and would be limited to "C" corporations and limited liability companies that have chosen to be taxed as "C" corporations for federal tax purposes. "S" corporations, trusts, and individuals would not pay the CIT, but would simply continue to pay their taxes through the Individual Income Tax.

As outlined in our Legislative Priorities, the Chamber advocates for the creation of a simple, competitive tax structure under which all businesses can succeed. This includes the elimination of the Personal Property Tax and eliminating or minimizing incentives or credits. We believe the Governor's proposal is a critical first step in accomplishing these priorities.

There is some opposition by those who do not want to see these reforms accomplished. That is why it is important that you contact your legislators and tell them to support the tax reforms. They can be contacted through www.actforwest-michigan.com.

For more information about the budget, visit www.michigan.gov/budget.

Questions? Contact Andy Johnston at 616.771.0335 or johnstona@grandrapids.org.

Save the Date for the Annual MAP Summer Minority Intern Reception

The Multiracial Association of Professionals' (MAP) annual reception for minority interns provides young people working in area companies a warm welcome and introduction to the Grand Rapids community. In addition, the reception provides these interns the opportunity to network with each other as well as with diverse professionals from across all sectors of the business community.

Mark your calendars for Wednesday, June 1 from 5:30 - 7:30 p.m. and plan to attend! For additional information, visit www.grandrapids.org/intern-reception. Sponsorships for this event are available. Contact Leslee Fritz at fritzl@grandrapids.org or 616.771.0357 for sponsorship information.



The annual MAP Minority Intern Reception allows students in Grand Rapids for the summer to connect with each other and diverse people throughout the West Michigan business community.

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We accept everyone, regardless of medical condition and will never drop your employees for health reasons. Our nonprofit mission means you can trust us to put your needs first instead of paying dividends to stockholders. We reinvest in health care for Michigan.

Because Michigan is our home.



To learn more, call the Grand Rapids Area Chamber of Commerce at 616-771-0300.

RIBBON CUTTINGS

Congratulations to the following Chamber members who recently had reasons to celebrate! If you have an upcoming groundbreaking, grand opening, product launch event or other reason to celebrate, visit www.grandrapids.org/ribbon-cuttings to see how we can help. We even bring giant scissors!



Gipper's recently celebrated its grand reopening at 2929 Kraft Avenue SE.



ProLegal Systems celebrated their law office's opening at 61 Commerce with a ribbon cutting.



DeGraaf Interiors celebrated the opening of their third location at 1144 East Paris Ave SE, Suite 1A with a ribbon cutting ceremony.



Stepping Stones Montessori School recently unveiled the "refresh" of their facilities inside and out with an open house and ribbon cutting ceremony.



Java Gym celebrated its Grand Opening at 2211 E. Beltline Ave. NE, Suite C in March.



Hope Network celebrated the grand opening of their newly remodeled specialty health care home for individuals with Prader Willi Syndrome.



India Town celebrated the renovation of their restaurant at 3760 S. Division Ave.



Eastown Veterinary Clinic celebrated its groundbreaking at 1350 Lake Dr. SE.

Mark Your Calendar for these Signature Events!

Join us for these upcoming "can't-miss" Chamber events:



The EPIC Awards
Wednesday, May 18, 5:30 - 8 p.m.
Frederik Meijer Gardens & Sculpture Park



The Chamber Open
Tuesday, June 14 (two shotguns 8 a.m. & 1:30 p.m.)
Watermark Country Club



ATHENA Award Luncheon
September 14, 11:30 a.m. - 1:30 p.m.
Amway Grand Plaza Hotel

EPIC and ATHENA Award photos courtesy of Tiberius Images, www.tiberiusimages.com.

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ATTORNEYS AT LAW

Strategy, Risk Management and Best Practices: The Changing World of HR

Date: May 25, 2011
Location: DeVos Place, Grand Rapids, MI

SAVE THE DATE | A three-track, power-packed full day for benefits & HR professionals

For registration information visit wnj.com/events

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wnj.com

Tech Products, Know-How to be on Display at April's Business After Hours

With an IT Expo, Business After Hours on Thursday, April 21 will be the showcase technology event of the year! Whether you're a business owner looking to improve your company's productivity, an IT manager seeking to expand your knowledge, or a technology product or service provider looking to grow your sales, this event is for you!

Why Attend?

The expo will bring together people, technology, and ideas to help your company succeed today and in the future. You'll not only experience the great networking of a Business After Hours event, but you'll also see product demos designed to help business owners, technology managers, etc. understand how to apply the latest technologies to cut costs and improve business. Visit grandrapids.org/events or call 616.771.0303 to register.

Why Exhibit?

Any technology-related member business can be an exhibitor at this event. It's a great way to develop qualified sales leads,
Continued on page 7

**New Name...
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THE SUSTAINABILITY SPOTLIGHT

Sustainable Procurement

Companies of all sizes are switching to sustainable procurement/purchasing, in order to help protect the environment while meeting organizational needs for competitively priced raw materials, finished goods, and services. Sustainable procurement encompasses activities that address and integrate all aspects of the triple bottom line, including protecting the environment, improving quality of life through social responsibility, embracing energy and resource conservation, optimizing cost efficiencies and overall costs, and improving the quality of goods and services

The key to success in establishing a sustainable procurement policy is developing a dialogue with your suppliers about these new procurement requirements. An appropriate place to start is to check for sustainability throughout the procurement cycle. Questions to be asked prior to purchase include:

- Where, how and who manufactured the product?
- What percentage of the product was made from recycled materials?
- Is the product more environmentally friendly, less hazardous, easily disposable, reusable?

For organizations interested in sustainable procurement, we recommend the following two action items: (1) Develop a simple approach to defining sustainable procurement goals and outcomes (based on the triple bottom line principles) that clearly list what products and specifications you desire to buy and then work with and reward suppliers who respond to and achieve these goals. (2) Create a triple-bottom-line-focused assessment/measurement tool that would help your organization measure the performance of the suppliers based on clearly defined performance measures and organization's sustainable goals and objectives.

The Sustainability Spotlight is brought to you each month by Norman Christopher, Director of the Grand Valley State University Sustainability Initiative, and Jaideep Motwani, Ph.D., of GVSU's Siedman School of Business.

BUSINESS MATTERS

Tune In FRIDAYS

2:00 pm - 3:00 pm
on Newstalk 1340am WJRW

 www.wjrwam.com

Chamber Strengthening Business Climate with Economic Gardening

Economic Gardening: Cultivating and nurturing local companies to yield a harvest of new jobs.

Why do we need Economic Gardening?

- To foster and support a culture of entrepreneurship
- To help Michigan bounce back from a decade of economic decline
- Jobs — New growth has and will come from small businesses

It takes more than a good business idea and hard work to grow a successful business. It also takes the right business climate, and the Chamber is working with partners like the City of Grand Rapids, Grand Rapids Public Library and Michigan Small Business Technology and Development Center (MI-SBTDC) to improve that climate, support second-stage businesses and make sure there will be no wrong door for entrepreneurs.

“Economic gardening,” an economic development process touted by Governor Rick Snyder and the Edward Lowe Foundation, helps existing businesses grow by providing them with the information they need to succeed, community partners that can help them get to the next level, and by developing a culture of growth and change.

“The change at the state level from business ‘hunting’ to economic gardening broadens the focus from reducing costs for companies through tax breaks to improving competitiveness by increasing market knowledge, management skills, and access to technology,” says Andy Johnston, Vice President of Government Affairs. “Helping our existing businesses has been the Chamber’s mission for more than 120 years and we look forward to working with community partners to leverage what each organization offers and grow jobs in the region.”

From great training opportunities, business and demographic information to benefits that reduce the cost of doing business, the Chamber has a host of services for businesses to take advantage of. We’re working with our partners on the next steps of a community economic gardening program and creating specific measurables with the help of the Edward Lowe Foundation. Look for this program to be launched in the next few months.

Questions? Contact Andy Johnston at 616.771.0335 or johnstona@grandrapids.org.

Ambassador of the Month



Congratulations to Dawn Martinson, Regional Manager for International Student Exchange, on being the Chamber’s February 2011 Ambassador of the Month!

In her responsibilities as a Volunteer Ambassador for the Chamber, Dawn is able to meet and greet the many people that make up the community of West Michigan!

“I enjoy learning about the many different businesses that we have here in the area,” says Dawn. “It is also a pleasure to occasionally be able to share with them what my business is about. I have met many people through the Chamber that have gone on to host one of our exchange students.”

International Student Exchange is always looking for hosts! Families who host share their home, lives and community with another person, while they are sharing a new culture with you. Contact Dawn Martinson at 616.455-6338 or visit www.cmw-exchange.org.

The Ambassadors Club is generously sponsored by:



Business After Hours (from p. 6)

demonstrate and introduce new products, or get customer feedback. Exhibitors will:

- Meet Chamber Members. The Business After Hours IT Expo is an opportunity to bring your business face to face with dozens of Chamber members.
- Promote. Showcase your company in a unique business environment.

- Connect. Touch base with your established customers. You can talk about new products, renew your relationships and thank them for their business.
- Follow Up. We understand the importance of follow up, so we provide you with a list of attendees allowing you to begin following up immediately after the show.

Space is limited! Visit www.grandrapids.org/events today to reserve your booth. Cost is only \$35! The deadline to reserve booth space is **Friday, April 8.**

Date | Thursday, April 21
Time | 5:30 - 7:30 p.m.
Location | Crossroads Banquet & Conference Center, 6569 Clay Ave. SW
Cost | Free to attend, \$35 to exhibit

Register Today for These Upcoming Chamber events!

To Register

Unless otherwise noted, register for events by calling the Chamber's RSVP hot line at 616.771.0303 (please have your credit card information handy when you call) or online at www.grandrapids.org. Please call 616.771.0300 with questions about events. Special needs: Vegetarian meals are available, please let us know your dietary requirements when registering. Reasonable arrangements for people with disabilities will be made if requested in advance. Registration and Cancellation Policy: Prepayment of events is required and guarantees a reservation. Cancellations must be received at least two business days prior to an event to be eligible for a full refund. No-shows will be billed.

April

6 | Chamber Member Orientation

Learn to use your membership to its fullest! Event sponsored by:



Time | 8 – 9 a.m.

Location | Chamber Offices, 111 Pearl St. NW

Cost | Free, includes continental breakfast

11 | Luncheon with Governor Rick Snyder **Sold Out!**

Please see page 1 for details.

Time | 11:45 a.m. – 1:30 p.m.

Location | Ambassador Ballroom, Amway Grand Plaza Hotel, 187 Monroe Ave. NW

Cost | \$50/person. (VIP reception prior to luncheon is \$100/person, personal funds only. Does not include lunch.)

12 | "MAP Let's Dine!" at Reserve

Dine and network with fellow MAP members during a special presentation and pairing at Reserve, Grand Rapids' new wine bar and restaurant.



Time | 6 – 8 p.m.

Location | Reserve: A Wine Experience
201 Monroe Ave. NW

Cost | Attendees are responsible for the cost of their own meals and cocktails.

This is a MAP member-only event; members may bring one non-member guest. To register, contact Farris Withers at 616.771.0320 or wITHERS@grandrapids.org by April 8.

14 | Institute for Healing Racism

This ten-week Institute format provides an optimum learning experience for reflective learners. Ideal for those interested in healing racism, inequality, and building an inclusive community.

Time | 7:30 - 10 a.m., weekly

Location | Hope Network, 775 36th Street SE

Cost | Members: \$125/person from nonprofit organizations, \$225/person from for-profit. \$50 extra for future members.

14 | Business Exchange Luncheon

The Chamber's #1 networking event!

Time | 11:30 a.m. – 1:30 p.m.

Location | Prince Conference Center,
1800 East Beltline Ave. SE

Cost | \$18/member-early registration,
\$23/member after 5 p.m. April 14,
\$23/future members (may attend once)

Sponsored by:



18 | Breakfast with Legislators



Time | 7:30 – 9 a.m.

Location | Amway Headquarters
7575 Fulton Street East

Cost | \$15/members, \$20/future members or late registration

19 | Information Session: Thailand & Hong Kong Tour

Get the details on the Chamber's November trip to Thailand & Hong Kong!

Time | 5:30 p.m.

Location | Chamber Office, 111 Pearl St. NW

Cost | FREE. Call 616.771.0300 to register

20 | Center for Community Leadership Annual Fundraiser

Celebrate Distinguished Community Trustee Award recipient Jim Dunlap and Uncommon Greatness Award recipient First Steps Commission while raising funds for program scholarships. Dinner, raffle & silent auction also at event.

Time | 5:30 – 8:30 p.m.

Location | Frederik Meijer Gardens & Sculpture Park, 1000 E. Beltline NE

Cost | \$55/person

Register: 616.771.0354 or rangela@grandrapids.org.

21 | Business After Hours & IT Expo

See page 6 for details.

Time | 5:30 – 7:30 p.m.

Location | Crossroads Banquet and Conference Center, 6569 Clay Ave. SW

Cost | Free to members attending, \$35 to exhibit
Exhibitor registration deadline: April 8!

26 | West Michigan World Trade Association Dinner/ Speaker Series



Time | 5:30 p.m. Cocktails, 6:15 p.m. Dinner & Speaker

Location | Watermark Country Club, 5500 Cascade Rd. SE

Cost | \$35/WMWTA members; \$50/future members

27 | New Member Connections

Networking, exclusively for members who joined in February 2010 or later.

Time | 7:30 a.m. – 9 a.m.

Location | The Bluff Banquet & Conference Center,
2035 28th Street SE

Cost | FREE, includes bagel buffet

To register, contact Mark Allen at 616.771.0348 or allenm@grandrapids.org.

28-29 | Facing Racism

Intensive two-day Institute for Healing Racism Program that works to eliminate individual and institutional racism.

Time | 8 a.m. - 4 p.m. both days

Location | Cascade Engineering,
3400 Innovation Ct. SE

Cost | Members: \$200/person from non-profit organizations, \$300/person from for-profit. \$50 extra for future members.

May

4 | Chamber Member Orientation

Learn to use your membership to its fullest! Event sponsored by Accident Fund Insurance Company of America.

Time | Noon – 1:00 p.m.

Location | Chamber Offices, 111 Pearl St. NW

Cost | Free, includes light lunch

12 | Business Exchange Luncheon

The Chamber's #1 networking event! Sponsored by Blue Cross Blue Shield of Michigan.



Time | 11:30 a.m. – 1:30 p.m.

Location | Watermark Country Club, 5500 Cascade Rd. SE

Cost | \$18/member-early registration, \$23/member after 5 p.m. May 6, \$23/future members (may attend once)

18 | EPIC Awards

Join us for this second annual event honoring members of the business community who are Entrepreneurial, Progressive, Innovative and Collaborative. Six awards will be given to members of the business community at this reception and dinner. More information is available at www.grandrapids.org/epic-awards.

Time | 5:30 – 8 p.m.

Location | Frederik Meijer Gardens & Sculpture Park, 1000 E. Beltline NE

Cost | \$60/Members, \$85/Future members

EPIC
awards
small business celebration +
minority business celebration +
salute to west michigan business

19 | Business After Hours

Expand your business base at Grand Volute Ballrooms

with this networking opportunity with members from three chambers -- The Grand Rapids Area Chamber of Commerce, the Lowell Area Chamber of Commerce and the Rockford Chamber of Commerce!

Time | 5:30 – 7:30 p.m.

Location | Grand Volute Ballrooms, 655 Lincoln Lake Ave. SE, Lowell

Cost | Free to members



23 | Breakfast with Legislators

Time | 7:30 – 9 a.m.

Location | Michigan State University College of Human Medicine, 15 Michigan St. NE

Cost | \$15/members, \$20/future members or late registration

30 | Chamber closed

Enjoy the Memorial Day holiday!

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on the latest
news.
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Member Seminars, Events & Celebrations

April

1 - 29 | FREE Business Counseling - SCORE Grand Rapids, Chapter 642, offers face-to-face, telephone and e-mail business counseling Monday through Friday from 9 a.m. - Noon at the GR Area Chamber, 111 Pearl St. NW. Appointments can be scheduled by calling 616.771-0305. Let us help you review your business plan or help you in other areas of your business operation.

11 | Overview for Planning and Starting Your Own Business – This SCORE workshop covers what professional assistance will be needed, identifying your competition, business plans, what legal entity to incorporate as, marketing research, financing and more. \$45 for one or two people. Register at www.scoregr.org. Also offered April 20.

15 | 15th Annual Wege Speaker Series Shooting in the Wild: Education, Ecology and Ethics in Wildlife Films - Distinguished filmmaker Chris Palmer discusses his controversial new book and shows clips of his wildlife films including Wolves, Whales and Dolphins at the Aquinas College Performing Arts Center. Free, 4pm, RSVP harbuell@aquinas.edu by April 6.

19 - 20 | Speak Up & Be Effective™ - Advanced - Communicate with Impact. Learn how to communicate with impact through oral presentation skills, create focused, concise, activating messages that influence others and projects style and presence of today's leaders. 616.336.7058 to register and for more information.

April Ribbon Cuttings

7 | SpringHill Suites North, 3:00 p.m., 616.785.1600

20 | Gazelle Sports, 11:30 a.m., 616.940.9888

27 | Hyatt Place Grand Rapids South, 11:00 a.m., 616.724.1234

Newsflashes

Newsflashes is feature of the Chamber News that recognizes Chamber members' new products or services, new or promoted employees and recognition that they have received. E-mail press releases to editor@grandrapids.org. Deadline: first Friday of each month.

The 2011 leadership team of the Community Sustainability Partnership includes Chamber members **Mayor George Heartwell** and **Haris Alibasic**, City of Grand Rapids; President **Steven Ender** and **Moss Ingram**, GRCC; President **Thomas J. Haas** and **Norman Christopher**, GVSU; **Eddie Tadlock**, SMG and **DeVos Place**; **Jessica Eimer**, Aquinas College; **Andy Johnston**, Grand Rapids Area Chamber of Commerce; and **Gail Hefner**, Calvin College.

Through the Michigan Council of Arts and Cultural Affairs Minigrant Program the **Arts Council of Grand Rapids** gave \$28,100 to 14 local arts and cultural organizations.

Brian G. DeMaagd of **Adamy Valuation Advisors** has achieved the Accredited Senior Appraiser professional designation from the American Society of Appraisers, and the firm's **Brandon S. Finnie** has been promoted to Manager.

Lori Baker of **Baker Spindler Holtz CPAs and Advisors**, was certified an Accredited Estate Planner by the National Association of Estate Planners & Councils. Also, the firm's **Melissa Seguin** was promoted to tax supervisor.

Michael A. Snapper of **Barnes & Thornburg** has been named to BTI Consulting Group's annual list of "Client Service All-Stars."

Korey Bryant has joined **Basic Communications** as District Manager, and **Randi Grigsby** has been named Peak Performer for the second half of 2010.

Calvin College has honored faculty members with awards: **Larry Herzber**, Professor of Asian Studies, Presidential Award for Exemplary Teaching; **Irene Konyndyk**, Professor of French, Innovative Teaching Award; **Ned Nielsen**, Professor of Engineering, Advising and Mentoring Award; **Gerard Fondse Jr.**, Professor of English, Community-Based Teaching Award; and **Stephanie Sandberg**, Communication Arts & Science Professor, From Every Nation for Excellence in Teaching. Also, Calvin Physics Professors **Stan Haan** and **David Van Baak** were recently named Fellows of the American Physical Society.

CB Richard Ellis Group has been named a premier commercial real estate brand for 10 straight years.

Coldwell Banker AJS-Schmidt had added **Tyan Roelands** to the Cascade office.

The Country Inn & Suites (E. Beltline & I-96) was presented with the 2010 Country Inns & Suites President's Award for the third consecutive year.

CSM Group welcomes **Terry Moerman**, Senior-Level Construction Manager, **Derrick Quantanilla**, IT Technician and **Alicia Swaim**, Marketing Coordinator.

DeGraaf Interiors added Sales Associates **Susan Gangwer**, **Pat Bergman**, **Jean Kunnen** and **Beth Tyler**.

Cle Jackson of **Blue Cross Blue Shield of Michigan** and **Cameron Young** of **Steelcase**, have been named to the Board of Directors for **Disability Advocates of Kent County**.

DVS has promoted **Tracey Nowinski** to Motion Graphics Designer, **Coe Lacy** to Interactive Designer, has hired **Sarah McCarrick** as a Sales Representative and **Jacob Peacock** and **Tabbatha Young** as Technicians.

Echelbarger, Himebaugh, Tamm & Co. recently welcomed **Andrew D. Esther** to the firm as a software developer, and **Julie M. Kaiser** as a Senior Accountant.

Elzinga & Volkers Inc. has hired **Chuck Engman**, **Terry Baer**, **Carl Rogers** and **Roger Geurink** to the field staff and **Norma Fynewever** as Receptionist.

Farm Bureau Insurance added agents **Benson D. Poort** & **Todd Clark**.

Fifth Third Bank announces **Steve Hawks** is its new Senior Executive of the Investment Advisors line of business for West Michigan.

First Telecommunications is proud to announce that **Brad Cree** has joined the organization as an Account Executive.

Fusion IT LLC, has added **Bill Meinema** and **Marcy Wright** to its team. **David Kerprich** will oversee the new **FICS** (Fusion Intelligent Communications Solutions) division.

Grand Rapids Comptroller **Donijo DeJonge** has created the City's first Popular Annual Financial Report (PAFR), which can be found at www.grcity.us under "Need to Know."

Scott Seifferlein, PGA Golf Guru of **GrandRapidsGolfLesson.com**, has launched a new program for Businesses thru www.BizGolfSuccess.com. It teaches business owners, marketers and sales professionals to enhance their business profits through better golf, relationships and marketing.

The following Chamber Members were among the finalists for The Grand Rapids Business Journal's Top Women Owned Businesses: **Doreen Bolhuis**, **Gymco**; **Floriza Genautis**, **Management Business Solutions**; **Diane M. Jones**, **Professional Marketing**; **Cynthia Kay**, **Cynthia Kay & Co.**; **Denise Kolesar**, **Kohler Expos**; **Catherine Lazarock**, **Simplicity Communications Inc.**; **Julie Lough**, **Micro Visions, Inc.**; and **Amy Young**, **Grand Connection Inc.** Congratulations!

The **Grand Rapids Jaycees** received the following awards at a recent State competition: President **Matthew Sernau** was named Martin P. Luthy Outstanding Local President for 2010; Management Vice President **Lisa Kludy** and Community Vice President **Emily Baranowski** were named Thomas A. Stark Outstanding Local Vice President for 2010; **Charles Krohn** was named General Manager for the year; and **Chris VanBergen** was named Chairperson of the year. Sernau and Baranowski were chosen to compete at the National Level in their categories.

The following Chamber members were among the winners of **Grand Rapids Magazine** Dining Awards. Restaurant of the Year – **Leo's**; New American Award of Excellence – **Cygnus 27** and **Bistro Bella Vita**; Classic American Award of Excellence – **The Chop House**, **The Grill at 1913** and **Reds on the River**; Ethnic Award of Excellence- European - **The 1913 Room**; Ethnic Award of Excellence – Latin American/Caribbean- **Beltline Bar**. Member Chefs honored: **Kevin VanderMeer**, **Michaels & Associates**, **Doug Orr**, **Amway Grand Plaza Hotel**, **Jake Allen Warnes**, **Noto's Old World Dining** and **Jamion Brunsting**, **Aramark**, **Grand Valley State University**.

James Edwards is the new Executive Director of the Dorothy A. Johnson Center of Philanthropy at **GVSU**. **Paul Leidig** and **Nael Barakat**, faculty members of Padnos College of Engineering and Computing at Grand Valley State University, both were awarded the Distinction of Fellow. **GVSU's Damon Arnold** and **Noreen Savage** placed first and second, respectively, in the Tall Tales District Competition through Toastmasters International.

Habitat for Humanity of Kent County has opened its newest ReStore location on North Alpine just south of 7 Mile. Also, it's building its 300th home for a local qualified family.

Dr. John Lunn, Professor of Economics at **Hope College**, has been elected to a two-year term as President of the Association of Christian Economists.

According to the results of a new poll conducted by **DiversityBusiness.com** **JPMorgan Chase** is the best financial services institution for small companies owned by minorities and women to do business with.

The **Kent County Aeronautics Board** recognizes Jim Koslosky, Executive Director of the Gerald R. Ford International Airport, for 20 years of service.

Lambert, Edwards & Associates announces it has promoted **Emily Veltman** to associate and added **Ashleigh Chatel** as an Associate within the firm's Health Care Practice.

Macatawa Bank has hired **Sandy Siedlecki** as Grand Rapids Retail Team Leader and **Stephanie Price** as Investment Executive for the Grand Rapids area.

Mercy Health Partners' diabetes self-management program was recently named an Accredited Diabetes Education Program by the American Association on Diabetes Educators.

Metro Hospital has become one of the first hospitals in West Michigan to provide up-to-the-minute wait time information for its ER. Potential patients can text the word "ER" to the SMS short code 40491 in order to receive wait time information sent directly to their cell phone. Also, the Spartan Stores Family Childbirth Center at **Metro Health Hospital** is providing all newborns with a safe, wearable blanket, the SleepSak, designed to make sleep safer when they leave the maternity ward. The embroidered message "Back is best" reminds all caregivers to put babies on their back at bedtime.

Ross A. Leisman of **Mika Meyers Beckett & Jones**, was appointed to the Kent County Building Authority. Also, **John H. Gretzinger** has become a member of the firm, and attorney **Elizabeth K. Bransdorfer** has been elected Chair of the ADR Section of the **Grand Rapids Bar Association**.

Miller Johnson attorney **Robert D. Brower** was appointed to the fiduciary litigation committee for 2011-2012 by The American College of Trust and Estate Counsel, and **Jon Muth** was recognized by Michigan Lawyers Weekly as a "2011 Leader in the Law." Also, attorneys **Keith E. Eastland** and **Gregory P. Ripple** have been elected to Membership at Miller Johnson.

Brian Hannon of **Moore & Bruggink** received the New Professional of the Year Award from the Michigan Water Environment Association.

Northwestern Mutual has honored **Daniel David Horning** with its 2011 Central Region Managing Director Leader Award. **Open Systems Technologies** has hired **Michael McKenzie**, Senior Account Executive and **Doug Greenwood**, Sales Support Specialist.

Pine Rest Christian Mental Health Services welcomes psychiatrist **Wissam K. Hoteit, M.D.**, to the Northeast Clinic location. Also,

Heather Treib has been promoted to Manager of Operations for Pine Rest's hospital-based services on the main campus.

Plante & Moran has been honored with a Huntington Pillar Award from the **Women's Resource Center**. Also, in an effort to help businesses and media stay up-to-date on state tax reform, the tax partners at Plante & Moran have launched a blog, found at taxblog.plantemoran.com.

Priority Health is launching its second smart phone app -- Priority Health Member -- with the introduction of the mobile ID card.

Thomas L. Saxe, a Shareholder with **Rhoades McKee** was elected to serve as Board Member of the Alternative Dispute Resolution Committee of the **Grand Rapids Bar Association**. Also, RM attorney **Paul A. McCarthy** will be recognized by Michigan Lawyers Weekly as a 2011 Leader in Law.

Brian Justema has joined the sales team at **Sharpe Collection**, Land Rover & Jaguar.

Signature Associates announced the addition of **Tom Elhart** as an Associate Broker.

The **Specialized Language Development Center** recently presented the **Kathryn Timmer** Literacy Award to the Sebastian Foundation.

Spectrum Health Blodgett and Butterworth hospitals have been named Distinguished Hospitals for Clinical Excellence by HealthGrades.

Stifel Nicolaus & Co. announces the promotion of **Barth Roberts** to First VP/Investments.

Lindsay McHolme has taken the newly created position of Community Literary Liaison at **The Literacy Center of West Michigan**.

Kayla Domeyer has joined **The Salvation Army - Western Michigan/Northern Indiana** as Divisional Web Editor & Graphic Designer.

The Sytsma Group announces that **Carrie Cornelisse** has joined the firm.

James R. Thelen has been named Associate Dean for Legal Affairs and General Counsel at **Thomas Cooley Law School**.

Trivalent Group was named to the inaugural CRN Tech Elite 250, a list that recognizes strong technical expertise and premier certification in North America. Also, the company recently added **Ryan Camp**, **Deanna Freisen**, **Andrew MacDonald**, **Carl Strickland**, and **Andy Talsma**.

The Michigan Trucking Association named **Sharon Conklin of Van's Delivery Service** the 2011 Safety Professional of the Year.

Varnum attorney **James Mitchell** has been named President of the Historical Society for the U.S. District Court for the Western District of Michigan; **Melissa Papke** was elected to the **Michigan Chamber of Commerce Board of Directors** and **Thomas Barnes** received the 2011 Distinguished Service Award from the Labor and Employment Law Section of the State Bar of Michigan.

The following professionals have qualified for **Waddell & Reed's** annual Circle of Champions conference: **Chad Rayborn**, **Jason Huber, CRP®**, **Jesse Langschie**, **Joseph Van Dyke, CFP®**, **Joel Hyde** and **Kevin J. Gardener, CFP®**. In addition, **Waddell & Reed Financial Inc.'s** Ivy and Advisors funds were named among the top Best Mutual Fund Families by Barron's.

Rodney D. Martin, a Partner with **Warner Norcross & Judd LLP**, has been appointed to serve on the Executive Council of the Presidential Diversity and Inclusion Advisory Group. Partner **John J. Bursch** has been named Michigan Solicitor General, **W. Michael Van Haren** has been appointed to the Business Planning Committee of the American College of Trust and Estate Counsel and **J.A. Cragwell, Jr.**, has been recognized as a 2011 BTI Client Service All-Star for business litigation. Lastly, **Karen L. Kayes** has been elected to serve on the trust taxation committee of the Michigan Bankers Association.

The **West Michigan Sports Commission** has been named to *SportsEvents Magazine's* coveted list of "Destinations to Watch in 2011," which recognizes outstanding destinations and venues for hosting sporting events with a "Readers' Choice Award."

Kelly McGrail was named Director of Marketing of the **West Michigan Tourist Association**.

Susan Temple has joined **Williams Distributing** as the resident plumbing specialist at Williams Kitchen and Bath in Kentwood. Temple is a certified Aging In Place specialist who can assist with Universal Design options.

Richard VanderZyden of **Wolverine Building Group** was elected Chairman of the Board of Directors for Associated Builders and Contractors/Western Michigan Chapter.

X-Rite has been named one of four finalists for the Best New Technology Award by *Cosmetics & Toiletries Magazine* for its VS450 Instrument for Color Measurement.

Renewing Members

A hearty welcome to these business that joined the Chamber in September - February. Feel free to add this page to your 2011 Membership directory. We encourage you to do business with Chamber members!

Legacy Members:

124 Years of Membership

American Seating Company
BISSELL Inc.
Consumers Energy
Crosby & Henry, Inc.
Davenport University
Groskopf's Luggage & Gifts
Leitelt Iron Works
Preusser Jewelers

102 Years of Membership

Irwin Seating Company

80 Years of Membership

Grand Rapids Symphony

70+ Years of Membership

Haviland Enterprises, Inc.
Purity Cylinder Gases, Inc.
Warner Norcross & Judd LLP

65+ Years of Membership

Spartan Stores, Inc.
Wolverine Coil Spring Co.
YMCA of Greater Grand Rapids

60+ Years of Membership

American Red Cross of Greater Grand Rapids
Behler-Young Co.
Crowne Plaza-Grand Rapids
Ferris State Univ.-GR/Kendall College of Art & Design
MassMutual/Four Square Financial Group
Model Coverall Service, Inc.
Pepsi Beverages Company
Perfected Grave Vault Co.
Watkins, Ross & Co.

55+ Years of Membership

Brann's Corporate Offices
C. D. Barnes Associates, Inc.
Columbian Logistics Network
Deloitte
Eastern Floral & Gift Shop
Foremost Insurance Company
Henry A. Fox Sales Co.
Kent Rubber Supply Co.
Morrison Industrial Equipment Co.
Proos Manufacturing Inc.
Superior Business Solutions

50+ Years of Membership

Grand Buick, Inc.
Manpower Kent County Region
Price, Heneveld, Cooper, DeWitt & Litton, LLP

45+ Years of Membership

Eaton Aerospace Actuation Systems Grand Rapids
Grotenhuis

40+ Years of Membership

Harvey Cadillac Lexus
Twohey Maggini, P.L.C.

35+ Years of Membership

Associated Builders and Contractors, Inc.
Central Michigan Paper Co.
Eikenhout, Inc.
Kent Intermediate School District
Nichols
Rhoades McKee PC
Riverbend Body Shop Inc.
WOOD TV8/WXSP/WOTV

30+ Years of Membership

American Cancer Society Northwest Michigan Office
Aquinas College
Arts Council of Greater Grand Rapids
Breton Village Travel Services, Inc.
Buiten & Associates, LLC
Cascade Engineering, Inc.
Catholic Charities West Michigan
Central States Property Management, Inc.
Crystal Flash Energy
D & D Printing Company
D. C. Martin & Son Scales, Inc.
D.A. Blodgett-St. John's Home
Dan Vos Construction Co. Inc.
Dickinson Press Inc.
Dooze Veneers, Inc.
Dyer-Ives Foundation
EPS Security - (Engineered Protection Systems, Inc.)
First Insurance Enterprises, Inc.
GE Aviation
Goodwill Industries of Greater Grand Rapids, Inc.
Grand Rapids Community College
Grand Rapids Urban League, Inc.
ITT Technical Institute
Kent County Treasurer
Kentwood Office Furniture
Leigh's
Mary Free Bed Rehabilitation Hospital
Modern Hardware
Norris, Perne' & French, L.L.P.
Northwestern Mutual Financial Network
Perforated Tubes, Inc.
Quick Printing Co., Inc.
Restorations, Inc.
Seaman's Air Conditioning & Refrigeration Co.
Smith Haughey Rice & Roegge, PC
STAR Collision CARSTAR
Universal Forest Products, Inc.
Van's Delivery Service, Inc.
Wolverine Printing Co.
Women's Resource Center
WZZM 13
X-Rite, Incorporated

25+ Years of Membership

Algoma Products, Inc.
Allegra Print & Imaging

Alternative Directions
Automatic Door Service
Bander Family Dentistry
Berends Hendricks Stuit Insurance Agency
Betz Industries
Beuschel Sales, Inc.
BIFMA International
Blue Care Network of Michigan
Born Preventive Health Care Clinic, P.C.
Buist Sheet Metal Co.
Calvin College
Central Cooling & Heating
Chase
Comerica Bank
Compatico
Cort/Instant Furniture Rental
CPR - Computer Products and Resources
CU*Answers
Day Furs
Design+
DeWitt Barrels, Inc.
DeWys Manufacturing, Inc.
Doyle & Ogden, Insurance Advisors
Eastbrook Homes, Inc.
Economic Development Foundation - Certified
Etherton Enterprises Inc.
Excello Machine Co. Inc.
Family Outreach Center, Inc.
Filter and Coating Technology, Inc.
Fishbeck, Thompson, Carr & Huber, Inc.
Forest View Psychiatric Hospital
Fuller Supply Co.
Grand Rapids Area Center For Ecumenism(GRACE)
Grand Rapids Public Library
Grand Valley State University
Grand X-Ray
H & H Management & Development
Hedrick Associates
HHS, Health Options
J. W. Messner Inc.
Lach Diamond, Inc.
Law Enforcement Supply, Inc.
Louis Padnos Iron & Metal Co. - Front Street Yard
M.C. Smith Associates & Architectural Group, Inc.
Malone Management Company/Sylvan Learning Centers
Mapes Insurance Agency, Inc.
Masselink Brothers Trucking Service, Inc.
Michigan Natural Storage Co.
Michigan Urological Clinic, PC
Micron Manufacturing Co.
Network180
O'Grady Orthodontics
P & F Supply Company, Inc.
Paul Goebel Group
Plante & Moran, PLLC
Professional Consulting and Accounting Group, Inc.
Professional Courier Service
Progress Chemical, Inc.
Root-Lowell Manufacturing Co.
Scarlett, Inc.
Schenk, Boncher & Rypma
Sperry Van Ness/Silveri Company
St. Cecilia Music Center
Stifel, Nicolaus & Company, Incorporated
Member SIPC & NYSE
Swiss Clean, Inc.
Tammimga & Levering Accountants, Inc.
The Economic Club of Grand Rapids
The Other Way Ministries
The Rapid
The Wisinski Group

Van's Awards Plus, Division of Freybler & Associates, Inc.
Varnum LLP
VML Insurance Agency
WadeTrim
West Michigan Business Service, Inc.
Western Michigan Hearing Service, Inc.
WGVU AM/WGVU FM/WGVK TV/WGVU TV
Witte Travel & Tours
Youngblood Automation, LLC
YWCA West Central Michigan

20+ Years of Membership

Alpine Golf Club
Applied Imaging
Area Agency on Aging of Western Michigan
Area Community Service Employment & Training-(ACSET) Council
Associated Insurance Design
Autocam Corporation
Baker, Spindler, Holtz - CPAs and Advisors
Brian Cilla D.D.S., M.S., P.C.
Broadway Grand Rapids
Burton Heights Body Shop, Inc.
Champion Die, Inc.
CIG JAN Products Ltd.
Comcast Spotlight
CompuCraft Inc.
Construction Services of West Michigan
Covanta Energy
D & K Engineered Construction, Inc.
Diversified Data Services, Inc.
Erhardt Construction
Exchange Financial Mortgage
Fitzgeralds Inc.
Flying Dutchman Flags
Frey Foundation
Gerontology Network
Girl Scouts of Michigan Shore to Shore
Grand Rapids Bar Association
Grand Rapids Civic Theatre
Grand Rapids Community Foundation
Grand Rapids Computer Services
Grand Rapids Public Museum
Grand River Gastroenterology, PC
Greemann Capital
Heather Hills Retirement Village
Herrington's Waste Services, Inc.
Hightech Signs
Holiday Inn Downtown
Indian Trails Camp, Inc.
Kore / Hi Com, Inc.
L & N Carpet Cleaning, Inc.
Literacy Center of West Michigan
Macatawa Bank
Michaels & Associates, Inc.
Michigan Blood
Michigan Office Solutions
Nationwide Transportation Services, Inc.
New Hope Baptist Church
Oppenheimer & Co. Inc.
Paws With A Cause
Perception
Pine Border Farm Inc.
Proaction Behavioral Health Alliance
Seal-Tec, Inc.
The McCahill Group
The Woodhouse Group LLC, DBA West Michigan Leasing
TowerPinkster
West Michigan Tag & Label, Inc.
Western Michigan University in Grand Rapids
Willey & Chamberlain, LLP
Windquest Group, Inc.
Zondervan

15+ Years of Membership

Action Fabricators
Aerial Graphics, LLC
AIS Container Handling
Anesthesia Professional Services, P.C.
Animal Clinic, Inc.
Apex Spring & Stamping Corporation
C. Philip Doezema, DDS
C2AE
Calder Investment Advisors
Camp Roger
Canteen Services, Inc.
Capitol Group
Cardinal Maintenance Service, Inc.
Central Michigan University
Classic Video
Colliers International
Corrigan Moving Systems
Cunningham Communications, Inc.
CWD Real Estate Investment
Dispute Resolution Center of West MI
DK Security & Investigations
Escape World Travel
First Park Congregational Church, UCC
Flex Administrators, Inc.
Founders Bank & Trust
Frederik Meijer Gardens & Sculpture Park
Grand Rapids Griffins
Hanon McKendry Inc.
HBird Technologies, Inc.
Horizon Environmental Corporation
Hughes Management, LLC
i3 Business Solutions, LLC
Innovative Solutions Agency, Inc.
John Ball Zoological Society
Kay Pharmacy, Inc.
Kent County Board of Commissioners/
Administrator
Kent County Medical Society
Lakewood Wastewater Authority
Liberty Mutual Group
Lincoln Pines Resort, Inc.
MAGI - Manufacturing Action Group, Inc.
Mel Trotter Ministries
Mercantile Service Inc.
MetLife Home Loans
MiBiz
MPD Welding - Grand Rapids, Inc.
New York Life Insurance Co.
Nokomis Foundation
Northern Jet Management, Inc., The
Company Jet
NTH Consultants, Ltd.
Office Depot, Inc.
Onion Crock of Michigan
Patient Advocates for Advanced Cancer
Treatments, Inc. (PAACT)
Plunkett Cooney
Presto Print, Inc.
Rehmann
Retirement Planning, Inc.
Rockford Construction Company, Inc.
Select Bank
Senior Meals Program, Inc.
Sentinel Pointe Retirement Community
Serv-U-Success, Inc.
ShowSpan, Inc.
Spring Creek Farm
Star School Flooring Corp.
Star Tickets Inc.
Sutton Club Apartments
Tannewitz, Inc.
Technical Energy Solutions
The Stone Zone
Thomas S. Fox Diamond Jewelers
Thum Insurance Agency, LLC
TNR Machine, Inc.
Tracy, Inc.

Universal Fire & Casualty Insurance
Company
Universal Wall Systems, Inc.
Van Andel Arena/SMG
Variable Concepts, Inc.
Varnum Consulting LLC
Vos Glass, Inc.
West Michigan Piano, L.L.C.
Westgrand Service Company
Whitecaps Professional Baseball
Corporation
Williams & Works, Inc.

10+ Years of Membership

1-2-1 Personal Computer Training LLC
2/90 Sign Systems, Inc.
A.D. Bos Vending Services
AccuServe Corporation
Advance Caster & Wheel Co.
Aerotek, Inc.
Alternative Pathways, Inc.
American Advertising Federation of West
Michigan
American Diabetes Association
Aurora Pond
B & B Electrical Contractors
BASIC Payroll Plus
Bavarian Inn Lodge & Conference Center
Benefits Resource Group, LLC
Bio-Chem Laboratories, Inc.
Cambridge Partners Inc.
Camp Tall Turf
Cascades Enviropac HPM
CB Richard Ellis/Grand Rapids
CCP
Century A & E
Champion Window, Siding, and Patio Room
Clean Rooms International
Clearpoint Consulting, LLC
Cole's Quality Foods, Inc.
Comcast
Community Automotive Repair, Inc.
Compass Film Academy
Comprehensive Physical Therapy Center
Constructive Sheet Metal Inc.
Corporate Funding, Inc.
Country Fresh, LLC
Courtland Software Services, Inc. dba
Courtland Consulting
Courtyard By Marriott - Downtown
Covenant Village of the Great Lakes
Craig's Cruisers Family Fun Center
Creative Technologies Academy
DAC Industries, Inc.
DeHoek & Company, PLLC
Discover Chiropractic Center, P.C.
Dolphin Vacations
DVS Custom
Dwelling Place of Grand Rapids, Inc.
Emdin's/USA Baby
ESCO Group, Inc. dba Edge-Sweets
Company
Essence Restaurant Group
Evans Tool & Engineering, Inc.
Feenstra & Associates, Inc.
Fifth Reformed Church
Fishladder, Inc.
Fixall Electric Motor Service, Inc.
Formax Manufacturing Corp.
Foxbright
Gerald R. Ford Job Corps Center
Gerald R. Ford Museum
Gilda's Club Grand Rapids
Girls Choral Academy
Grand Inn and Conference Center
Grand Rapids Children's Museum
Grand Rapids Homewood Suites by Hilton
Grand Rapids Public Schools

Gun Lake Community Church
GZA GeoEnvironmental, Inc.
H & H Metal Source International, Inc.
Hearty Fresh Inc.
Hull Lift Truck, Inc.
Huntington Bank
Integrated Rehabilitation Mgt.
Integrity Business Solutions, LLC
Ionia County Community Mental Health
Iserv Company
Keller Williams Realty
Kforce Professional Staffing
Knapp Hearing Aids
LaGrave Avenue Christian Reformed Church
Lawrence Productions
Major Pipeline, LLC
Marge's Donut Den, Inc.
Marshall & Wells Company, Inc.
Masselink Dairy
Media 1
Mercantile Bank of Michigan
Micro Visions, Inc.
MOKA
NAI West Michigan
Northview Financial Services/LPL
Northwood University
Noto's
Partners In Action, Inc.
People Design
Physicians' Organization of Western
Michigan, Inc.
Pinnacle Construction Group
Pridgeon & Clay, Inc.
Progressive Building Services
Promotional Impact
r.o.i. Design
Renaissance Church of God in Christ
Rose & Westra, Inc.
Rotary Club of Grand Rapids
Stagg Machine Products, Inc.
Standale Family Physicians
Steenland Insurance Agency, Inc.
Strategic Administrative & Reimbursement
Services, LLC
The Center for Physical Rehabilitation
The Gilmore Collection
Universal Estates
Van Andel Institute
Vredevoogd Brothers Painting Inc.
Wal-Mart Store 2493
Watermark Properties
Westgate Bowl
WTLJ TV-54 TCT of Michigan, Inc.
Yarrow Golf & Conference Resort

5+ Years of Membership

AccessPoint West Michigan
Ada Electric, Inc.
AFLAC
Agility Group
Alternative Mechanical
America's Transportation Resources, LLC
Amerikam
Andrews Hooper Pavlik PLC
Arbor Circle Corporation
Arthur Murray Dance Studio
Association for the Blind and Visually
Impaired
ASTI Environmental
Azkoul Productions, Inc.
Basic Communications - Corporate
Beacon Hill at Eastgate
Benteler Automotive
Bethany Christian Services
Bluewater Technologies
Blythefield Country Club
Bredeweg & Zylstra, PLC
Buist Electric, Inc.

Byron Center Manor Meadow Place
Carter Products Company, Inc.
Cascade Charter Township
Cherry Street Health Services
Chesser Schacht Design
Christine Wedding & Portrait Design
Clear Channel Airports
Color House Graphics
Comfort Research
Comfort Suites Grand Rapids North
Complete Source Inc.
Cook Holdings
Core Services Group
Costco Wholesale
Council for Educational Travel USA
Covenant Developments
D.L. Neu & Associates
DeGraaf Interiors, Inc.
Design Manufacturing
Donnelly Leadership Counseling
Eagle View Software, Inc.
Ed Koehn Ford Lincoln Mercury
Edward Jones
Elders' Helpers
Ellis Parking Co., Inc.
Environmental Partners, Inc.
Equipment Financial Services, Inc.
Falcon Printing
FCI Automation
Field's Fire Protection, Inc.
Fusion IT LLC
Gail Andrus Travel, L.L.C.
Gallini U.S.
Giamo Appraisal Services, Inc.
Gillis Family Chiropractic
Grand Haven Grinding
Grand Rapids Auto Auction
Grand Rapids Central Iron & Steel Corp.
Grand Rapids Commercial Cleaning, LLC
Grand Rapids Student Advancement
Foundation
Grand River Builders, Inc.
Grand Valley Auto Parts
Great Lakes Heavy Haul, Inc.
Harbor Rehabilitation
Hastings Fiber Glass Products
Health Motion Physical Therapy Services
Highland Group of Grand Rapids
Hispanic Center of Western Michigan
HL tech solutions LLC
Homewatch Caregivers
Hope River Ventures
HS Die & Engineering Inc.
HUB International - Midwest
Humane Society of West Michigan
Independent Bank - Downtown
Innovative Software Solutions
InterConnect Inc
Interlogic Outsourcing, Inc.
Issue Media Group - Rapid Growth Media
J. Bacherts, Inc.
J. Martin & Associates
Jackson National Life Insurance Company
Jerrils & Associates
J-Max Transportation Services Inc.
Kennedy Management Resources, Inc.
Kent District Library
Kinetix
Kodiak Construction LLC
Konica Minolta Business Solutions
Kreis, Enderle, Hudgins & Borsos, P.C.
Lake Express, LLC - Milwaukee Terminal
Lakeshore Scale Inc.
Law Offices of John P. Tamboer, PLC
Life EMS Ambulance
Mascari & Associates
Matthysse, Kuiper, DeGraaf Funeral
Directors

Renewing Members from p. 13

Maximize Technologies LLC
MBK Corporate Promotions, LLC
Mediterranean Island
Michigan Industrial Tools
Millennium Auto Wash & Detail Center
Mitco, Inc.
Monsma Landscape & Maintenance, Inc.
Moore & Bruggink, Inc
MorningStar Health
National Personnel Associates, Inc.
Nawara Bros. Appliance, TV & Bedding
Noah's Pet Cemetery & Crematory
Novick & Associates
Open Systems Technologies
Oxford Place Apartments
PAETEC
Pasman GSC Financial
Patriot Realty
Peak Performance Chiropractic
Performance Fabrics, Inc. - Hexarmor
Performance Partners Consulting, LLC
Performance Strategies Group Inc.
Peter J. Albertini
Plastic Surgery Associates, P.C.
Premier Dental Lab, Inc.
Pre-paid Legal Services, Inc / Identity Theft Shield
Professional Advancement Enterprises
Professional Marketing
Profile Industrial Packaging
Progressive Furniture Refinishing
R.L. Brehm & Associates
Ralph Meyers Trucking
Real-time Perspectives
Rockford Ambulance
Ross Innovative Employment Solutions
Sam's Club #6319
Sandler Training - Grand Rapids
Saskatoon Golf Club
Service Express, Inc.
Seven's Paint & Wallpaper Co.
Shanty Creek Resorts
Sharon L. Burocchi Laser & Cosmetic Dentistry
Sound Post Recording Studios
Space Source, Inc.
Spec Real Estate LLC
Springthrough
St. Luke A.M.E. Zion Church
St. Mark's Episcopal Church
Standard Computer Systems, Inc.
Star Truck Rentals
State Farm Insurance-Gaslight Village
Stevens Worldwide Van Lines
Summit Training Source, Inc.
Sunshine Community Church
Surefil LLC
Surface Blasting Systems, LLC
Swanson & Associates, Inc.
Team Financial Group, Inc.
Tech Enterprises
Tender Lawn Care
The Chop House
The DeltaPlex Arena & Conference Center
The Mutual Fund Store - Grand Rapids
The Ryan Marketing Group
The Sytsma Group
The TM Group, Inc.
The Write Way
Thomas M. Cooley Law School
Total Fire Protection, Inc.
Tre Cugini Restaurant
Trillium Staffing Solutions
Turner Industries, Inc.
United Methodist Community House, Inc.
Universal Sign, Inc.

Unlimited Alternatives Inc
US Signal
Visiting Angels of West Michigan
Voisard Asset Management Group
Walgreens Infusion Services
Water Wizard
West Michigan Cabinet Supply Inc
West Michigan Iron & Metal
WilliamCharles Search Group
Williams Group

2+ Years of Membership

25 kitchen + bar
Action Plumbing & Mechanical
Activa Travel, LLC
Adamy Valuation Advisors
Addorio Technologies LLC
Advanced Renovation & Construction
Agency Insurance and Financial Services
Allegiant Air
Allied Mechanical Services
ALLMARC/Gen Med Corporation
Altus Industries, Inc.
Anchorage Commercial Realty
Anderson Eye Care LLC
Apply With Us!
Architectural Concepts
Architectural Openings & Access
Argus Financial Consultants
Arie Nol Auto Center, Inc.
AuditoriumChairs.com
Ball Park Floral & Gifts
BB Telephony Solutions LLC
BCI Construction
Behavioral Resources & Institute for Neuropsychological Services
Benchmark Financial Design Group
Bessey Tool and Die, Inc.
Bouma Bros. Sales & Service Inc.
Brenntag Great Lakes
Burr & Company
Business Leadership Network of Michigan
Canine & Feline Design II
Career Direction Services Inc
Carstar of Rockford
Carter Law
Cascade Fresh Cleaning Company
Cascade Hills Country Club
Cascade Hospital for Animals
Central Park Place
Chase Creative Unlimited
Chervon North America, Inc.
Chet Zelasko Phd LLC
ClearStream Title
Coit Avenue Gravel Company
Coleman, Dugan & Hughes
Compass II, Inc.
Concentrek, Inc.
Criterion Manufacturing Solutions
Crossroads Banquet & Conference Center
CSM Group
Cull Group
Daneman & Associates
Dave Cole Decorators, Inc.
Diversified Medical Staffing, LLC
Double R Ranch Resort
Douglas Wohlberg, CPA
DPT
DS Business Resources
Duthler's Family Foods
DW Associates, LLC
Dyna-Plate, Inc.
Edgeline Resources LLC
Egypt Valley Country Club
Ekleinfeld.com, llc
Elite Merchant Solutions
Environmental & Medical Gas Services of MI LLC

Estate Sales Warehouse
Express Employment Professionals
FD Lake Company
FFI Transportation
Financial Network Investment Corporation
First Actuarial Corp.
First Impressions Auto Care, LLC
Fitness Together
Foster, Swift, Collins & Smith, P.C.
Fountain Street Church
FreedomNet Solutions
Frontier Airlines
Full Circle Marketing and Design
Fuller Law and Counseling, P.C.
Gastroenterology Institute of West Michigan
Gatehouse Suites Grand Rapids
GL Resources, Inc.
Glenn Morris & Associates
Global Vision Eyewear Corp.
GR Polishing and Buffing
Grand Arbor Group, Inc
Grand Health Partners
Grand Rapids Family Credit Union
Grand Rapids Iron & Metal
Grand Rapids Lighting Center Inc.
Grand Rapids Machine Repair, Inc.
Grand River Aseptic Manufacturing
Grand River Grocery
GrandRapidsGolfLesson.com
Grandville Dental Health
Great Lakes Industrial Processing, Inc.
GROOutdoor
GROW
Hampton Inn & Suites
HealthTRACK, a Division of Ottawa Kent
Heritage Funeral Service
Herman Miller, Inc.
Hessel-Cheslek Funeral Home
Home Instead Senior Care
HopCat
Horizen Hydroponics
Imperial Design Companies
Innovative Practice Concepts, LLC
Intent Public Relations LLC
International Golf League Federation
International Student Exchange (ISE)
JBL Resources
JOHNNYAdvertising
Jon DeGraaf Painting Inc.
Kaptein, Dykstra & Company, P.C.
Keil Lasik Vision Center
Kentwood Cat Clinic
Kentwood Manufacturing Company
Kentwood Plumbing & Heating, Inc.
Kojaian - West Michigan/Grubb-Ellis Management Services
L - 3 Avionics Systems
Lafleur & Godfrey, Inc
Lakeshore Home Health Care Services, Inc.
Langerak Roof Systems
Lanny Thodey
Locus Development
Lutheran Child & Family Service of MI
Masonic Temple Association
MATHORNE LLC
McCullough Court Service
MEBS
Metropolitan Building Maintenance, Inc.
Michigan Auto Law
Michigan Building & Mechanical, Inc.
Mico Industries, Inc.
Midwest Case Management, Inc.
Miller Consultants & Elections, Inc./ Election Source
MonitorClosely.com
Morgan Stanley Smith Barney, LLC
Moriah Ministries

Motan, Inc.
MSTAFF
My Accounting Department
NETech Corporation
Next Phase, Inc.
Noordyk Business Equipment, LLC
North American Financial Corporation dba Professional Education Services
OnSite Wellness LLC
Opportunity Concepts LLC
Paragon Model Shop
Parks Title
Passageways Travel an American Express Representative
Persenaire & Sons Plumbing & Heating
Phillips Machining Company, Inc.
Phillip Elenbaas Millwork Inc.
Physician Transcription Services LLC
Pinnacle Cleaning Services Inc.
Pipp Mobile Storage Systems, Inc.
Pregnancy Resource Center
Prime Focus Technologies
Pro Audio Inc.
PROCARE Landscape Management
Professional Administrative Resources, LLC
Professional Staffing Solutions
Proficient Machine & Tool
Progressive Surface
Protravel International
Raiside Living Center
Reagan Marketing + Design
Remmelts Marketing
Renovo Services
River Valley Insurance Agency
Rivertown Community Federal Credit Union - Grandville Branch
Rocky Mountain Chocolate Factory
RPM Inc.
Rusche's Trucking Inc.
RWB Capital Management
SallyZara Public Relations
Schafer Chiropractic and Healing Spa
Senior Advisors of Michigan, Inc.
Skywalk Deli
Smith & Company, Inc.
South End Community Outreach Ministry
Specialty Tool & Mold, Inc.
Speedy Oil and Lube
Sportclips (Walker/Standale)
Steketee Greiner and Company
Suburban Landscapes LLC
Swanson's Auto Service
Symblicity Communications, Inc.
T & C Foods, Inc.
TCondon LLC
TGI Friday's
The Crushed Grape
The English Painter
The Highlands Golf Club
The Lykins Law Firm, PLLC
The Meanwhile Bar
The Wordsmiths, Inc.
Thornview Electric, LLC
Tiberius Images
Timber Ridge Apartment Community
Top of the List Search Engine Marketing
Universal Development of Michigan/ Draper Group
University of Michigan Business Engagement Center
UPS
URS Corporation
Van Manen Petroleum/Pacific Pride
VanderPloeg, Bergakker and Assoc.
Veolia Energy Grand Rapids, LLC
Vigh Landscape Management Inc
Walgren Company
Wealthy Body Shop, Inc.

West Grand Neighborhood Organization
 West Michigan Caterer
 West Michigan Center for Arts & Technology WMCAT
 West Michigan Door Co.
 West Michigan Hispanic Chamber of Commerce
 West Michigan Portable Moving and Storage (PODS)
 Winchester on Wealthy
 Worksighted
 Zocalo Data Systems, Ltd.

One Year of Membership

A & S Travels Inc.
 Above & Beyond Banquets, Catering & Events
 Accurate Quality Inspection LLC
 Adhesive & Equipment, Inc.
 Advanced Document Destruction
 Ahern Fire Protection
 Ambs Call Center
 American Heart Association
 Ameriprise Financial Services, Inc.
 AMF Eastbrook Lanes
 Amstore
 Barnes & Barnes Consulting Group
 B-Dry of Greater Grand Rapids, Inc.
 Boer's Transfer & Storage, Inc.
 Bowen-Groshek Investment Consulting Group
 Brikcrete Motel
 Broadmoor Motor Sales Inc.
 Carlson Laser & Aesthetics
 CD Sales, Inc.
 Closed Captioning Services
 Coatings Plus
 Configura, Inc.
 Connexsource
 Contech Enterprises (US), Inc.
 Crop Marks Printing
 Dale Sprik & Associates
 DP Fox Holdings, LLC/Fox Motors
 Eagle Enterprise of Michigan, Inc.
 Edward S. Kisscorni, MBA-CPA
 Eradico Pest Services, Inc
 First Steps - Great Start Collaborative
 Five Star Real Estate - Sue Prins
 Five Star Sedan & Limousine Service LLC
 G&S Machine Services
 GardnerGlobal, LLC
 GetService LLC
 Global Business Solutions & Assoc., LLC
 Grand Prix Computer Solutions
 Grand River Financial Group
 Great Lakes Label, LLC
 Harrison Chiropractic Center
 Health Intervention Services
 Hickey Combs PLC
 Holistic Care Approach
 Home Instead Senior Care
 Hooters
 In the Image
 Indian Trails, Inc.
 Inforum
 Insphere Insurance Solutions
 J.L. Schwartz Insurance Agency, Inc.
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 Jim Roberts Enterprises LLC
 John Ball Zoological Garden
 JS Phone Pros, Inc
 Just Jobs GR
 Kerkstra Services
 Kettering University
 Kids' Food Basket
 Kocsis Consulting
 L Squared Insurance Agency, LLC
 Lakeland Library Cooperative

Leo & Ed's Auto Service
 Manpower Professional
 Martin J. Concrete
 Massey State Farm Insurance
 Mast Thoroughbreds LLC
 MC Sandblasting & Painting, Inc.
 Metal Art Studio Fine Jewelry
 Michigan Legislative Consultants
 Miller Orthodontics
 Modern Roofing Inc.
 Mr. Handyman of Greater Grand Rapids
 North Kent Golf Course/Glenkerry Golf Course
 Operation Resources
 ORG West Michigan
 PCE Insurance Agency, LLC
 Perfect Staffing Solutions
 Performance Puzzle
 Piedmont Plastics Inc.
 Pleune Service Company
 Pollack Glass Co.
 Professional Computing Resources, Inc.
 Quality Auto Service Center
 Revel
 R. Smith & Sons Trucking
 Rattunde Corporation
 Sanford-Brown College
 Shippert Photography
 Spring Arbor University
 Storytelling Pictures
 The KR Group Inc.
 Tolman's Wholesale Meats
 Transition & Advocacy Services, LLC
 Travel By Gagnon
 Vander Kolk & Vander Kolk, PLC
 Viking Creative, LLC
 VK Properties
 WaterSolve LLC
 West Michigan Glass Block
 Western Michigan Supply LLC
 William Serne & Sons LLC
 Williams Form Engineering Corp.

Anniversary Date Unavailable

BDO
 Blue Cross Blue Shield of Michigan
 CBS Outdoor
 Chemical Bank
 E. L. Ladd & Co., Inc.
 Ernst & Young LLP
 Grand Rapids Association of REALTORS
 Grand Rapids Auto Parts, Inc.
 Mercer
 Merrill Lynch
 Metcalf & Jonkhoff Funeral Service, Inc.
 Michigan Coating Products, Inc.
 Owen-Ames-Kimball Co.
 PNC Bank
 Raymond James & Associates
 The Employers' Association
 The Grand Rapids Press
 United Way, Heart of West Michigan
 Waters Tenant Representation LLC
 Wheeler Upham, PC
 Williams Distributing Co./Williams Kitchen & Bath

Thank You Leads Group Facilitators!

The Grand Rapids Area Chamber of Commerce wants to thank the 2010-2011 Leads Networking Group facilitators for volunteering their time to this program. We appreciate your efforts and thank you for your contribution.

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Dan Phelps, AFLAC

Sue Prins, Five Star Real Estate

Tuition Discount (Continued from p.1)

If your company is interested in a program designed specifically for your needs, Davenport can assist. The Leadership Management & Development Institute (LMDI), specialize in individual and corporate training, development, and certification programs that emphasize practical skills for business growth and development. Davenport can design customized training and deliver it onsite or at a DU campus.

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Grand Rapids Area Chamber of Commerce

West Michigan Business Day at the Capitol a Success!

On March 8, sixty Chamber members boarded a bus to Lansing for West Michigan Business Day at the Capitol. Lieutenant Governor Brian Calley was able to join us for the ride to the Capitol and discussed the Governor's comprehensive plan to right-size the budget and set the stage for Michigan's revitalization. He discussed the need to eliminate the job-killing Michigan Business Tax and make Michigan more competitive by ending the unfair double taxation of approximately 95,000 job providers.



Chamber members were able to showcase their contributions to Michigan's economy. More than 50 legislators and 150 key staff joined us for this lunch and expo inside the Capitol.



Top left: Lt. Governor Brian Calley speaks to members on the bus to Lansing. Above: Rep. Roy Schmidt of Grand Rapids speaks to a group of members during the West Michigan Business Expo and Lunch.



Top right: The wheels on the bus go round and round as 60 members make their way to the Capitol for the day. Above: Members and area Legislators gather for a photo. Left: A conversation at the Amway expo table.

We would like to thank sponsors Amway, Blue Cross Blue Shield of Michigan, McAlvey, Merchant and Associates, Indian Trails, Meijer and Truscott Rossman for supporting this event so it could be free for members. Important decisions affecting your business are being made in Lansing, and that is why the Chamber

The message was well received and once in Lansing, participants were able to take part in meetings with legislators, committee hearings, networking and legislative session. The highlight of the day was the West Michigan Business Expo and Luncheon, where

is already planning for another West Michigan Business Day at the Capitol in 2012. Make sure you plan to join us!